

Job opportunity

We are hiring now!!!

SpectraLab Scientific Inc. is a growing distributor of refurbished laboratory equipment and supplies in Canada. We offer independent, full service and contract support for HPLC's, GC's, and related instruments. Our goal is to successfully employ state of the art technology, and uses selective materials to ensure our clients always benefit from quality products at a low cost.

The key for our success is to attract and retain the best people who deliver a high level of performance and skill. Within a flexible and minimum supervision workforce, self-motivated employees could fully refine their talents and expertise, and broaden their experience.

INSIDE SALES REPRESENTATIVE – TORONTO

The main purpose for your job is to consolidate our relationship with the existing customers, and develop working business relationships with the potential customers. You will be responsible to achieve sales targets, utilizing both prospecting and account management skills within an assigned territory. After comprehending company strategy, gaining and understanding our customers' needs is the most important key for you to be successful. The Inside Sales Representative conducts work via the phone and e-mail.

Required Qualifications:

- Bachelor degree or equivalent college diploma with focus on the chemistry engineering
- At least 1 year working experience in the area of customer service or sales
- Strong interpersonal skills
- Excellent verbal and written communication skills
- Strong problem-solving and organizational skills
- Self-motivated person who could work with minimum supervision

To apply, please send your resume to customers@spectralabsci.com. Only qualified candidates will be contacted.